

Starting Early Pays Off

This chart illustrates two investment programs with annual investments of \$2,000. One investor starts at age 22 and quits investing at age 30, and the other starts at age 31.

| AGE | INVESTMENT MADE EARLY | AGE | INVESTMENT MADE LATE |
|-----|-----------------------|-----|----------------------|
| 22 | \$2,000 | 22 | \$ 0 |
| 23 | 2,000 | 23 | 0 |
| 24 | 2,000 | 24 | 0 |
| 25 | 2,000 | 25 | 0 |
| 26 | 2,000 | 26 | 0 |
| 27 | 2,000 | 27 | 0 |
| 28 | 2,000 | 28 | 0 |
| 29 | 2,000 | 29 | 0 |
| 30 | 2,000 | 30 | 0 |
| 31 | 0 | 31 | 2,000 |
| 32 | 0 | 32 | 2,000 |
| 33 | 0 | 33 | 2,000 |
| 34 | 0 | 34 | 2,000 |
| 35 | 0 | 35 | 2,000 |
| 36 | 0 | 36 | 2,000 |
| 37 | 0 | 37 | 2,000 |
| 38 | 0 | 38 | 2,000 |
| 39 | 0 | 39 | 2,000 |
| 40 | 0 | 40 | 2,000 |
| 41 | 0 | 41 | 2,000 |
| 42 | 0 | 42 | 2,000 |
| 43 | 0 | 43 | 2,000 |
| 44 | 0 | 44 | 2,000 |
| 45 | 0 | 45 | 2,000 |
| 46 | 0 | 46 | 2,000 |
| 47 | 0 | 47 | 2,000 |
| 48 | 0 | 48 | 2,000 |
| 49 | 0 | 49 | 2,000 |
| 50 | 0 | 50 | 2,000 |
| 51 | 0 | 51 | 2,000 |
| 52 | 0 | 52 | 2,000 |
| 53 | 0 | 53 | 2,000 |
| 54 | 0 | 54 | 2,000 |
| 55 | 0 | 55 | 2,000 |
| 56 | 0 | 56 | 2,000 |
| 57 | 0 | 57 | 2,000 |
| 58 | 0 | 58 | 2,000 |
| 59 | 0 | 59 | 2,000 |
| 60 | 0 | 60 | 2,000 |
| 61 | 0 | 61 | 2,000 |
| 62 | 0 | 62 | 2,000 |
| 63 | 0 | 63 | 2,000 |
| 64 | 0 | 64 | 2,000 |
| 65 | 0 | 65 | 2,000 |
| | \$10,000 | | \$70,000 |
| | \$388,807 | | \$372,204 |

\$ 388,807

\$ 372,204

The numbers prove a point. If you start investing early, you accumulate even more and you invest less. These figures are based on a hypothetical rate of return of 3 percent. Of course, not everyone can invest \$2,000 each year beginning at age 22. However, any amount invested at an early age will make a dramatic difference later. The longer your dollars are allowed to grow and compound, the more you'll accumulate. The money here is—pat time on your side.